

Bid / No-Bid Scorecard for Site Networks

Score each line from 1 (poor) to 5 (strong), multiply by its weight and add up the weighted scores. The weights add up to 20, so the highest possible score is 100.

STUDY / PROTOCOL	SPONSOR OR CRO	PREPARED BY	
WHAT YOU ARE SCORING	WEIGHT	SCORE (1 TO 5)	WEIGHTED
Therapeutic fit with our investigators	3		
Investigator availability during the enrollment window	3		
Patients in our records who likely meet the key criteria, against the target	3		
Competing studies at the same sites	2		
Required procedures and equipment on hand	2		
Startup timeline against the sponsor's First Patient In date	2		
Budget against our cost per patient	2		
Coordinator capacity	2		
History with this sponsor or CRO	1		
Total (out of 100)	20		

WHAT THE TOTAL MEANS

75 to 100	Bid.
55 to 74	Bid with conditions. Write the conditions down below.
Under 55	No-bid.

SCORING TIPS

- Score from your own records, not from memory.
- A 1 on any weight-3 line is worth discussing even when the total is high.
- Score competing studies high when there are few or none.

CONDITIONS / NOTES

DECISION

☐ Bid ☐ Bid with conditions ☐ No-bid

DATE

OWNER